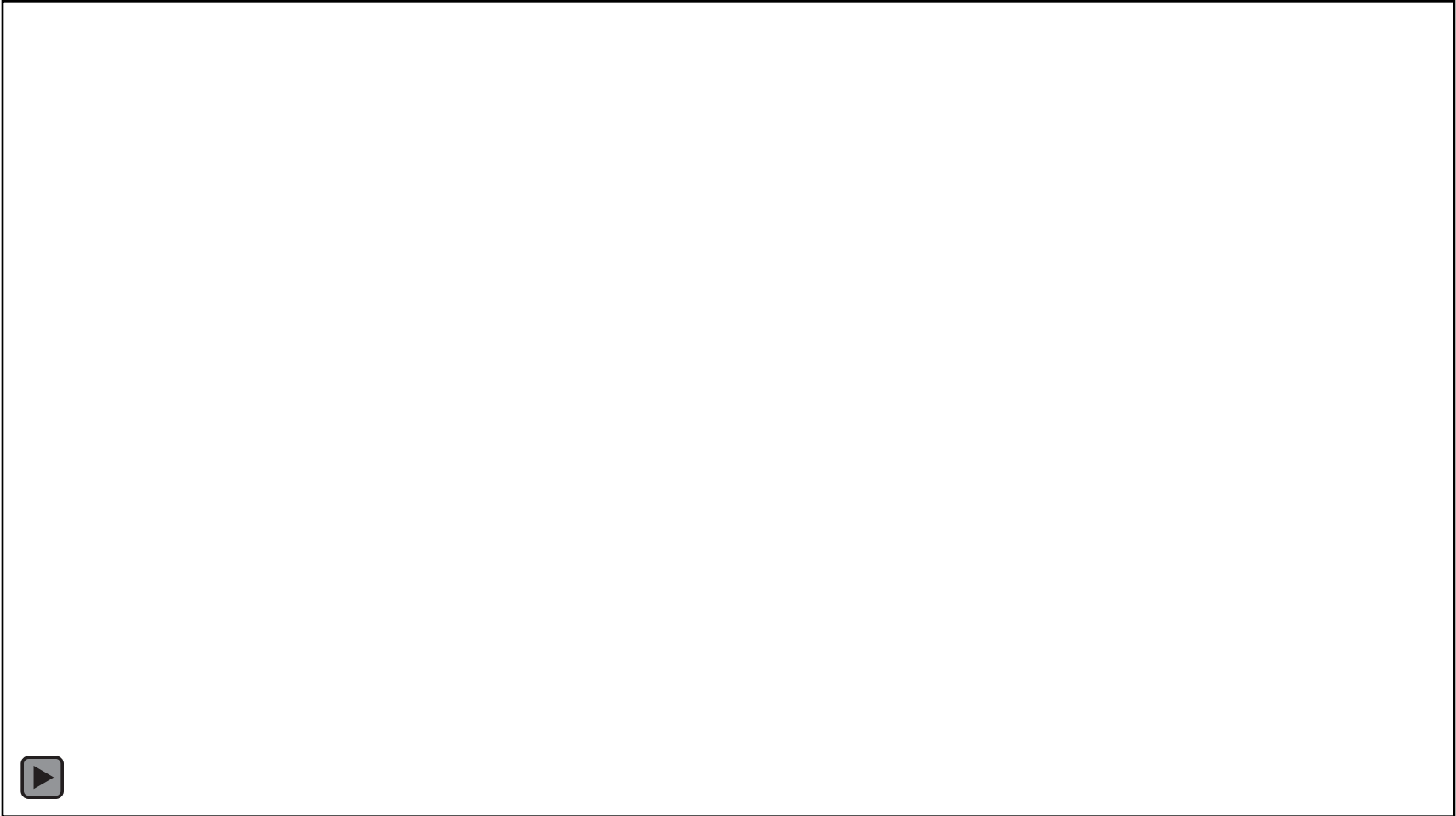


Video

Stage 3b



Stage 3:

Concrete Operations (7-11 Years)

- **Morality & Values**

Level 1: Pre-Conventional

1. Obedience and punishment orientation - *How can I avoid punishment?*
2. Self-interest orientation - *What's in it for me?, Paying for a benefit*

Level 2: Conventional

3. Interpersonal accord and conformity - *Social norms: The good boy/girl attitude*
4. Authority and social-order maintaining orientation - *Law and order morality*

Level 3: Post-Conventional

5. Social contract orientation
6. Universal ethical principles - *Principled conscience*